

# Mountain Homes

highlighting unique homes of the plateau

AUGUST 2021  
Vol. 5, No. 5

*A beautiful view of  
Whiteside Mountain...*

at the Saurage and  
Bordelon House

## No stones to be thrown in this Highlands glass house

**BY CARTER GIEGERICH**  
Special to Mountain Homes

Simply driving up the road to Roland Saurage and Dean Bordelon's home leaves no mistake about what's in store – the steep, winding drive as-

sure anyone who has explored the clubs dotting the Highlands-Cashiers Plateau that a breathtaking view is in store.

The sweeping vista is immediately

See **GLASS** page 2

Photos by Carter Giegerich

This magnificent home perched above Highlands Falls Country Club, owned by Dean Bordelon and Roland Saurage, has picturesque windows and sweeping vistas.





Photo by Carter Giegerich

Roland Saurage and Dean Bordelon own a spacious home in Highlands that provides them with an unobscured view of Whiteside Mountain behind them. Their home perches above Highlands Falls Country Club, and Saurage was already familiar with Highlands, having spent time at a home owned by his family there years prior.

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## GLASS continued from page 1

visible from the home's entrance, as floor-to-ceiling windows allow visitors a glimpse of Whiteside Mountain before they even cross the threshold.

"We had looked at a lot of houses, and when I got to the doorway I looked and said 'this is it,'" Bordelon said. "Then the rest of the house, just going from room to room we loved it."

That was in 2006, when the couple decided to start spending six months out of the year in Highlands. At the time, they were spending the remainder of their time in Baton Rouge raising their two children. Once the kids were grown and set off on their own, they moved to Fort Lauderdale but continued spending the warmer months at their home perched above Highlands Falls Country Club.

Saurage was familiar with mountain life already thanks to his family's connection to the Plateau, having spent time at a home owned by his family in Highlands years prior. He was also no stranger to a home built to provide seamless views and indoor/outdoor spaces.

"I grew up in a glass house, so this was a natural fit for me," he said.

The entryway's view of Whiteside is merely the initial glimpse of what proves to be the focal point of the home, built in 1990 by Brevard-based architect Al Platt, Sr.

"He's from Brevard, but when he got out of architecture school he went out to California and practiced out there for a

while before coming back to Brevard," Saurage said. "This shows a lot of his western mountain home influences, as opposed to the Western North Carolina mountain home style."

The house is clad in expansive windows on both sides, creating a feeling of openness and allowing natural light to pour in throughout the daylight hours. From all corners of the home, including the sprawling back deck, views of Whiteside's imposing granite face are available.

"We like the view, the openness of the floor plan and all the light. We do spend a lot of time outside on the balcony eating and entertaining out there," Bordelon said.

The home has undergone some changes since it was constructed 30 years ago, with a central, descending staircase immediately inside the front door covered over by the previous owner to create a large, open foyer area that offers space to gather with friends and family. The result is a wide-open feeling to the upper floor of the home, where the master bedroom and bathroom as well as individual office workspaces flank an otherwise barrier-free space. A large stone double-faced fireplace, with seating arrangements on either side, occupies the center of the space.

"We pretty much live on this floor," Bordelon said of the upstairs living quarters.

On the lower level, a second dou-

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highlighting unique homes of the plateau

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# Q + A with Landmark Realty Group

BROKER-IN-CHARGE: CARL ROMBERG

**Q. What was your first job and what did you learn from it?**

**A.** My first job after graduating from Georgia Tech was as a project manager for a construction firm in Atlanta. My takeaway from the job was learning how to deal with multiple personalities of owners, architects, designers, sub-contractors and with deadlines.

**Q. What led you to choose real estate as a career?**

**A.** I have always had an interest in architecture, houses, gardens, renovation and restoration. With construction and finance background it was a natural fit.

**Q. What's the best piece of advice you've ever been given?**

**A.** To listen, rather than talk, and pay attention to what the real issue is before offering comments.

**Q. When was your first visit to the Cashiers/Highlands plateau?**

**A.** In 1987, I stayed at a Camp Merrie-Woode cabin. I remember finding out that Jackson County was dry, having dinner at Mica's and lunch at the Highlander.

**Q. What do you enjoy most about living here?**

**A.** The climate, slower pace of life, beauty of nature and the people are so much friendlier.



**Q. What are some of the challenges of selling real estate in this area?**

**A.** Getting to know the area and knowing how to time showings. It is very easy to get lost, roads can be difficult, and GPS isn't always accurate.

**Q. Do you have experience in other fields or professions?**

**A.** After construction management I went into commercial banking which led me into finance, where I became the CFO of a company which merged with another company, then sold to a national company, which left me without a job.

**Q. What advice do you give to buyers who are new to the area?**

**A.** I tell them to take their time and get to know the area. There are so many options for location, frontage, view and each of the communities has a uniqueness that appeals to some but may not to others. It's important to find the right location.

**Q. What is the most interesting property or client you have worked with?**

**A.** I had a young couple looking for land to build on at some point in the future. The first parcel I showed them had 16 acres with a very unique guest house that had already been built, which they would be able to use immediately. The couple and their children fell in love with the place – it was one of those transactions that was meant to be.



## GLASS continued from page 2

ble-sided fireplace lies just below the fixture on the main floor. On either side of the fireplace, hallways lead to several guest rooms each with a full set of appointments and, most importantly, still more views of Whiteside. Even the lower, screened in deck, which has served as the couple's home gym during the COVID-19 pandemic, has a sweeping view of the cliff face.

The staggering sight lines offered off the rear of the home are impressive enough to almost distract from the landscape work that has been done on the front of the home, where Saurage and Bordelon have reimagined the original outdoor space as a boulder garden complete with its own waterfall and lush greenery lining multiple outdoor seating areas.

The cool, shaded space, which visitors walk above when they first enter the home, was designed and fleshed out by Cathy J. Davis, a landscape architect with a pre-existing connection to the home.

"We were looking for a landscape architect to help us, and one of the recommendations was Cathy," Saurage said. "When she arrived she said, 'you

won't believe this, but I was the original landscape architect.' She had pictures of what it looked like before and everything."

The landscaping isn't the only personal touch Saurage and Bordelon have put into the home, either. When they purchased the house 15 years ago, Bordelon said, the entire home was decorated with a Southwestern theme that had carried over from the original owners. Though some items have carried over from that time, many of the walls feature items of significance to the current residents.

"When it was built in 1990, it was in a Southwestern motif with pottery and art," Bordelon said. "We've been slowly getting rid of it as we replace it with things that mean something special to us."

Beyond all the amenities of their modern mountainside residence, and all the joy the stunning views have brought them, the couple has also enjoyed life on the plateau simply because of the community that comes along with living in Highlands.

"We enjoy the mountains – it's cooler here, and the people are friendly," Saurage said. "Especially in Highlands Falls, the people here are very friendly and open. We have great neighbors."



Photos by Carter Giegerich

The main floor of the home features an open air plan, with multiple seating areas flowing seamlessly through the space into the dining area and kitchen.

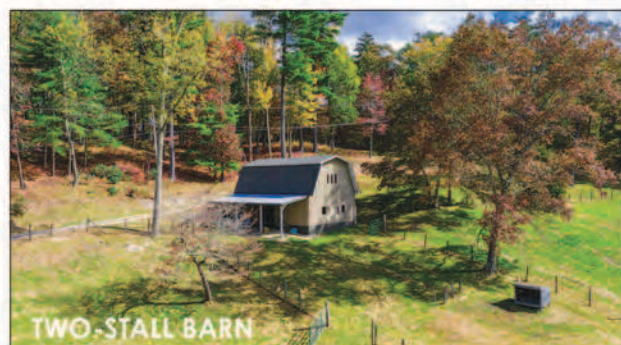


The boulder garden rests below the main entryway to the home, offering a shaded respite during the warmer months lined with beautiful flowers and lush vegetation.



An impressive stone fireplace rests in the center of the home's main living area, breaking up the floorplan on the upper floor of the residence.





**OLD FORD RANCH** is an equestrian estate just three minutes from Cashiers and 15 minutes from Highlands, NC. Named after an old 1926 Model T found on the property's old logging road, this 26+ acre gated estate boasts breathtaking southern exposure and panoramic views of Whiteside Mountain, The Devil's Courthouse, and beyond. Two private entries lead to a farmhouse and a two-story barn with tack and feed rooms and huge open loft. The land boasts mature dogwoods, fenced pasture, and a stocked, spring-fed pond. The farmhouse features a traditional layout with four bedrooms, four baths, two covered decks, three fireplaces, a keeping room, and a dining room with a wall of windows overlooking the pasture and mountains. Recently, the home was renovated with an updated kitchen and all new bathrooms, while the two-stall barn has been re-roofed with a new tin roof. This magnificent property awaits your personal touch.

MLS# 96822 | \$4,900,000

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Crossroads Chronicle

The Highlander



# Silver Creek Real Estate Group adds two new members

To support its growth in size and sales volume and further enhance its client experience, Silver Creek Real Estate Group, a leading real estate company on the Highlands-Cashiers Plateau, recently announced the addition of two new team members: Broker Katie Adams Nicholson and Client Experience Manager Kara Addy.

Since 2008, Nicholson has worked as a development and real estate professional in the Cashiers area, most recently for the Chinquapin community where she was a top-selling agent focusing on land and new home build packages. Raised in Dublin, Ga., Nicholson spent seven years in Atlanta working in retail and commercial real estate acquisitions before relocating to the Plateau where she met her husband, Jeremiah.

With a passion for the outdoor mountain lifestyle, Nicholson attributes her success to working closely with her clients throughout the entire real estate process, from learning about the area to finding their ultimate home to completing its purchase or construction. When not working, Nicholson spends her time hiking with friends and her dog, Bella.

“We carefully consider who to bring on to our exceptional sales team,” said

Silver Creek Real Estate Group president Jochen Lucke. “Katie’s track record of real estate sales and development success, coupled with the consistent high praise she receives from satisfied clients, makes her an ideal fit for our team. Using our powerful marketing platform, she will be able to take her professional relationships to the next level and build new ones.”

A native of Atlanta, Addy and her family moved to Jackson County from Columbia, South Carolina, in 2018. She brings to Silver Creek an accomplished professional background in public relations and marketing communications, serving the corporate, nonprofit and education sectors.

A Florida State University alumna, Addy serves on the Cultural Enrichment Committee of Vision Cashiers and is a charter board member for Calliope Stage Company, a new professional theater group based in Jackson County. In her free time, Addy enjoys hiking, paddling her kayak and enjoying the Tuckaseegee River with her husband, Mike, and their two teenage children.

“As our team has increased in size and sales volume over the past few years, our focus has been steadfast on



**Katie Nicholson**

providing the best service to our clients and brokers,” said Lucke. “Kara’s senior-level background supporting sales organizations and major philanthropic donors will translate seamlessly to Silver Creek, where she will help create and ensure an exceptional experience for our clients. She will also contribute to our entire platform, including NC Living Magazine and ncliving.com, from content writing to brand awareness to programming and planning special events.”

Silver Creek Real Estate Group



**Kara Addy**

specializes in real estate in Cashiers, Highlands, Sapphire Valley, Lake Glenville, Lake Toxaway and Bear Lake, N.C., as well as larger properties in the surrounding Blue Ridge Mountains. Silver Creek Real Estate Group’s Cashiers office is the top-performing office on the Highlands-Cashiers Plateau, closing more transactions than any other office in 2020 with \$233 million in total sales volume. Silver Creek is leading in 2021 as well, with 205 closed transactions and \$130+ million in sales volume as of July 15.

## Home renovation projects keep people busy during the pandemic

Spending so much time at home during the pandemic led many homeowners to spruce up their homes. According to HomeAdvisor’s 2021 State of Home Spending report, spending on home improvements increased by an average of \$745 per household in 2020.

In the face of travel restrictions and social distancing guidelines, many homeowners pivoted in 2020 and spent money they initially intended to use for vacations on home improvements. The following are the five most popular home improvement projects of 2020 according to the HomeAdvisor report.

1. Interior painting: Just under 35 percent of participants reported taking on an interior painting project in 2020. Interior painting projects can be perfect for DIYers, but homeowners also can

trust this task to skilled professionals.

2. Bathroom renovations: Real estate professionals routinely report how much prospective buyers love updated bathrooms, so it’s no surprise that roughly 31 percent of homeowners who took part in the HomeAdvisor report indicated they renovated their bathrooms in 2020.

3. Flooring: Floors took on a lot of extra traffic during the pandemic, so it shouldn’t be too surprising that flooring projects were popular in 2020. More than one-fourth of participants told HomeAdvisor their homes were updated with a new floor during the pandemic.

4. Landscaping: With nowhere else to go to escape the daily grind in 2020, many homeowners took to their yards. Twenty-four percent of those home-

owners reported making their backyard retreats more appealing by repairing or upgrading the landscaping outside their homes. In fact, the average homeowner reported completing 3.4 landscaping projects in 2020.

5. Kitchen: Another project that makes sense given the circumstances, kitchen renovations were the fifth most popular home improvement project in 2020. Restaurant closures and social distancing guidelines led many people to dine in more often than they otherwise would, and just under 23 percent of homeowners reported renovating their kitchens in 2020.

As the world gradually emerges from the pandemic, many homeowners who caught the renovation bug while in quarantine also will be emerging with what feels like an entirely new home.



Submitted photo

People spent the COVID-19 pandemic renovating their homes in the face of travel restrictions.





# with Berkshire Hathaway Homeservices Meadows Mountain Realty

BROKER: JOHN MUIR

**Q. What was your first job and what did you learn from it?**

**A.** During college I started working as a fly fishing guide in Vail, Colorado. Working as a fishing guide you quickly learn to be an eternal optimist because you never know when the next bite is going to come.

**Q. What led you to choose real estate as a career?**

**A.** Growing up my father was a commercial real estate broker and would take me on the road to look at property. After graduating from Ole Miss with a real estate degree in 2008, I was a bit side-tracked by fly fishing and the Rocky Mountains. Moving back south and to Highlands, it seemed like the right time to pursue it again.

**Q. What's one thing about you that surprises people and why?**

**A.** I am an avid gardener, especially with dahlias. From starting seeds and bulbs indoors in the winter through summer/fall harvest, it has become a great year-round hobby.

**Q. What led you to move to the Cashiers/Highlands plateau?**

**A.** After the birth of our son, Shep, my wife and I were ready to move closer to home, and with family connections on the Plateau, it seemed to be the perfect fit



– mountains, but in the South. Looking back on our decision, it was one of the best we have ever made.

**Q. What do you enjoy most about living here?**

**A.** The family friendly atmosphere and small town feel won my wife and I over instantly. From spending Saturdays on Pine at the concerts, trick or treating on Main Street, Food and Wine,

or even dinner parties with friend in the “off season,” there is always something great going on in Highlands.

**Q. What makes WNC so unique?**

**A.** The wide range of activities here makes it so unique. You can spend a day hiking, fly fishing, kayaking, golfing, playing croquet, relaxing, shopping, dining – something for everyone.

**Q. Why did you choose to work at this firm/company?**

**A.** After receiving my license and interviewing with a number of firms, I chose BHHS Meadows Mountain Realty because it had the benefits of working with a large international firm while still being a small family owned company.

**Q. What is this area's best kept secret?**

**A.** In my opinion, the people are the area's best kept secret. From the year-round community and seasonal residents to the occasional visitors, there is something about the Plateau that draws the best people together.

**Q. What are some of the challenges of selling real estate in this area?**

**A.** Being located in a temperate rainforest in the mountains, homes in the area face a number of challenges most other places in the South do not face. From moss covered roofs to septic system issues, it is important to have someone familiar with these issues and the local community to help navigate through them since the climate here can cause unique issues.

**Q. When you're not working, how do you like to spend your time?**

**A.** Having a 1 and 4 year old at home, I tend to be chasing them around most of the time. But I still love getting to chase trout and birds here in WNC and enjoy the amazing local golf courses.





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# Upcoming 24th Annual Cashiers Historical Society's Designer Showhouse showcases luxury of glamping and stewardship

When deciding to go glamping for the 24th Cashiers Designer Showhouse, the Cashiers Historical Society knew they wanted to share all of the elements that create Cashiers' luxury. That includes both the design of a home and the surrounding natural beauty.

This year, the public can listen to panel discussions regarding the stewardship of our lush natural resources or walk the Naturalists' Trail to learn more about the historical and modern themes of biodiversity and conservation on the plateau, a collaboration with eight Stewardship Partners, Blue Ridge Bartram Trail Conservancy, Duke Energy, Highlands Audubon Society, Highlands Biological Foundation, Highlands-Cashiers Land Trust, The Ruffed Grouse Society, Trout Unlimited, and Witherspoon Platt + Associates.

Nearly 10,000 species are already known to exist in our area, with more discovered each year—some of which are new to science. Additionally, the Highlands-Cashiers Plateau sits at the headwaters of six different watersheds.

What happens on the plateau is felt throughout the Southeast. If you are interested in learning more about where the worlds of development and design meet conservation and stewardship, consider joining the Cashiers Designer Showhouse for one of these panel discussions or talks:

**Panel: Development and Conservation**  
**Tuesday, Aug. 24, 11 a.m.**  
**Smoke Rise Field Club**  
**Ticketed Event: \$60**

Celebrate the Highlands-Cashiers Plateau's natural resources with a panel

discussion and lunch hosted by Smoke Rise Field Club.

Katherine Ford Richardson, CDS co-chair and managing editor of *Plateau Magazine* will moderate this panel discussion of industry leaders regarding development and conservation of private lands and how good stewardship helps protect our natural ecosystem, creating habitat for wildlife.

Mike Neiduski of the Ruffed Grouse Society, Jeffrey Wright with Trout Unlimited, and John Witherspoon of Witherspoon Platt and Associates will form this interesting and informative discussion, a must attend for any outdoorsman.

Enjoy lunch and the beautiful grounds of Smoke Rise Field Club, a private, full-service gun club for members and their guest's use. The club features three sporting clay venues, two covered five-stand venues, trap and skeet fields as well as a covered pistol range and limited use rifle range.

Tours will be offered to those who wish to explore the club offerings and Matt Canter of Brookings' Anglers will be on campus at Smoke Rise to offer fly casting lessons to participants. Advance ticket purchase is required and is \$60 per person. All attending guests will receive a complimentary ticket to the Showhouse.

**Panel: Clean Energy and Conservation**  
**Thursday, Aug. 26, 2 p.m.**  
**CHS: Dowden Pavilion**

Moderated by Katherine Ford Richardson with audio by Dutch & Dutch, listen to a panel of experts from Duke Energy speak about their clean

energy strategy, hydropower, and stewardship of Lake Glenville.

Jerry DeWeese, lead engineer for hydroelectric fleet and Trout Unlimited representative, Marcus Pitts, lead environmental professional for hydroelectric fleet, Christy Churchill, project manager for historical preservation, and Jennifer Bennett, project manager for water strategy and hydro licensing, will weigh in on this informative discussion.

**Panel: Benefitting Biodiversity**  
**Friday, Sept. 3, 11 a.m.**  
**CHS: Dowden Pavilion**

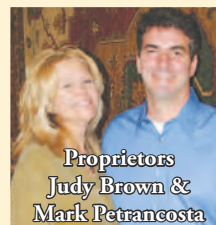
The southern Appalachian Mountains are one of the most biolog-

ically diverse regions in the temperate world. Nearly 10,000 species are already known to exist here, with more discovered each year—some of which are new to science.

Additionally, the Highlands-Cashiers Plateau sits at the headwaters of six different watersheds.

Moderated by Katherine Ford Richardson with audio by Dutch & Dutch, hear from local leaders about best practices in protecting habitat and benefitting biodiversity. Brent Martin of the Blue Ridge Bartram Trail Conservancy and Highlands Plateau Audubon Society, Paige Engelbrektsson of Highlands Biological Foundation, and Dr. Gary Wein of Highlands-Cashiers Land Trust will form this educational panel discussion.

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# Pat Allen Realty Group joins forces with Allen Tate Realtors

Allen Tate Realtors announced on Aug. 4 that it has joined forces with Pat Allen Realty Group in Highlands, an independent residential brokerage firm serving Highlands, Cashiers, Sapphire, and surrounding areas.

This announcement marks Allen Tate's entry into the North Carolina Highlands/Cashiers region and adds two new offices: Allen Tate Realtors Highlands-Downtown at 295 Dillard Road and Allen Tate Realtors Wildcat Cliffs/Cashiers Road at 5121 Cashiers Road.

The 64-year-old company operates a total of 48 local offices spanning the Charlotte, Triad, Research Triangle, High Country and Highlands/Cashiers regions of North Carolina and the Upstate of South Carolina.

Allen Tate is the Carolinas' leading real estate company, with 19,949 closed transactions and \$6.15 billion in

closed sales volume in 2020.

Established in 2010, Pat Allen Realty Group is a market leader for secondary and vacation homes, as well as primary residences.

The firm has 16 experienced Realtors serving clients in Highlands, Cashiers, Sapphire, Scaly Mountain, Cullowhee, Glenville, Lake Toxaway, and Sky Valley.

In 2020, Pat Allen Realty Group closed 131 transactions totaling more than \$101 million in closed sales volume.

Pat Allen and daughter Julie Osborn will join the Allen Tate leadership team as branch leaders and brokers in charge.

Allen has worked as a Realtor for 17 years and oversees the Highlands-Downtown office. A native of Georgia, Allen moved to Highlands in 1994, where she owned the Morning Star Inn and led the Harry Norman Realtors office.

Osborn, a former occupa-

tional therapist for the Mayo Clinic, began her real estate career in 2007 with Harry Norman Realtors in Atlanta. She joined her mother at Pat Allen Realty Group in 2014 and oversees the Wildcat Cliffs/Cashiers Road office.

"Allen Tate Companies and Pat Allen Realty Group have had a mutual respect and admiration for each other since Pat Allen's days with Harry Norman Realtors. We're both family-owned, independent, community-based professional companies. We have grown together, and together, we will bring added exposure and unparalleled personal service to this special market. We will provide the tools necessary to maximize exposure to buyers throughout the Carolinas, to the Howard Hanna feeder markets in New York, Michigan, Ohio and Indiana, and throughout the world," said Pat Riley, president and CEO of the Allen Tate Companies.

"We love the people and the culture at Allen Tate. We've had a great relationship with Pat Riley through Leading Real Estate Companies of the World. As we've seen other small firms join franchise companies, it was important to us to remain independent," said Allen.

"In the past 2-3 years, the second homes market has grown exponentially. Our team has grown, and we want to continue to grow with quality agents. Joining forces with Allen Tate will give us exceptional resources that will allow us to effectively compete," said Osborn.

"We welcome Pat and Julie to the Allen Tate leadership team. This team has excelled in the second homes marketplace and will be wonderful partners to learn from and grow with moving forward," said Phyllis Brookshire, president, Allen Tate Realtors.

In 2019, Allen Tate Realtors opened its first offices in

Western North Carolina, joining forces with Blowing Rock Investment Properties. Allen Tate now operates full-service real estate offices in Blowing Rock and Boone, serving the northeastern part of Western North Carolina known as the High Country. The Highlands/Cashiers offices are located in the southwestern part of Western North Carolina, serving Allen Tate customers looking to purchase a primary residence or second or vacation home in the southern Appalachian Mountains and Nantahala National Forest regions.

In 2018, Allen Tate Realtors entered into a partnership with Pittsburgh, Pa.-based Howard Hanna Real Estate, creating the No. 1 privately owned real estate firm in the nation, with more than 12,000 agents and employees in more than 300 offices across 11 states.

To contact an Allen Tate realtor in Highlands/Cashiers, call 828-526-8784.

## Shopping locally is now more important than ever during the pandemic

The importance of shopping locally has been emphasized with increasing urgency in recent years.

Events like Small Business Saturday and Plaid Friday have brought some much-needed attention to the importance of shopping local, which is even more crucial now as so many small businesses try to survive the pandemic.

A poll from the trade group the National Federation of Independent Business reported that about half of all the businesses in the survey reported a 25 percent drop in sales since the outbreak of the COVID-19 virus, and roughly one in five businesses have seen sales decline by more than 50 percent.

If the economic climate does not radically improve, 20 percent of small

businesses won't survive.

According to NBC News, small businesses employ 60 million people in the United States, almost half of the nation's private-sector employees.

In addition, small businesses generate tax revenues that help communities by funding schools, maintaining parks and contributing to public safety programs.

However, based on research from the Federal Reserve Bank of New York, even before COVID-19 spread across the world, only 20 percent of healthy small businesses had sufficient cash reserves to continue to operate if they experienced a revenue loss for two months. Some have been shuttered for much longer.

Individuals looking for everything from clothing to home improvement

services to office supplies can look to small businesses to fill those needs.

- Look for small businesses for any and all of your shopping needs. Chances are items sold by big box retailers also are sold by small businesses. When the options are the same or similar, purchase from a small business instead of its big box competitor.

- Readily provide recommendations of small businesses with which you have done business. Too often people are quick to complain about places that have failed them, but those same people don't think to say kind words about companies that went above and beyond. Share great experiences on social media or through word of mouth.

- Talk to small businesses owners first if you have an issue. It's tempt-

ing to go directly to social media to complain about something, but such complaints can have a dire impact. Always take issues to the manager or business owner first to see if a resolution can be reached. A manager may not be aware of an issue at all. Give small businesses a chance to make it right before taking things public.

- If you own a small business, rely on other small businesses to fulfill your needs. Order supplies from fellow small business owners, seek the help of local financial advisors and tax professionals and use local suppliers and delivery personnel.

Small businesses have experienced unprecedented setbacks due to COVID-19. By supporting small businesses, communities can help them regain stable footing.





# Build Your Mountain



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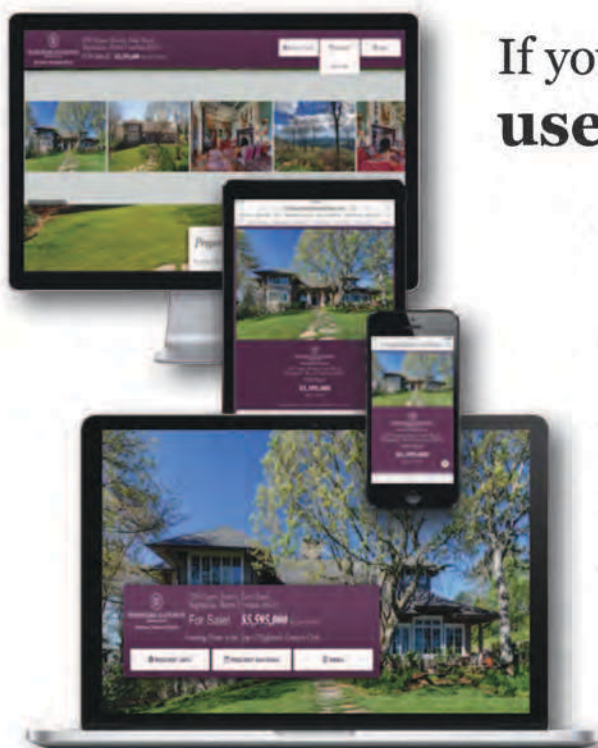


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- Two of our agents are members of the Chairman's Circle - GOLD award for 2020 (TOP 2%)
- Seven of our agents are members of the President's Circle for 2020 (TOP 5%)
- One agent is a member of the Leading Edge Society for 2020 (TOP 8%)
- Three agents received Honor Society awards for 2020 (TOP 14%)

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